

# Urban Connection

Celebrating 40 years of helping you help others

# 2007

## ANNUAL REPORT

### An Eventful, Productive 40th Year for the Nonprofit Center

The Nonprofit Center of Milwaukee's 40th Anniversary celebration in July was a historic milestone and we celebrated accordingly. Then, as soon as the band packed up and the tables were cleared, we stopped reminiscing and turned our attention toward the exciting challenges ahead.

Many opportunities were presented in 2007 that led to new partnerships, successful projects, and innovative services for our member organizations. With an experienced board, dedicated staff, energetic volunteers, and loyal supporters, the Nonprofit Center accomplished a lot over the past year. We are proud to continue as the leader of the nonprofit sector.

### Service to the Sector & the Community in 2007

- 200 members and friends gathered to celebrate our 40th Anniversary on July 20, at an **Urban Picnic** held on the terrace of the Transit Center. To mark the occasion, we produced a spectacular 40-page **RetroBook** documenting our history and that of the nonprofit sector in Milwaukee. With Lake Michigan in view under a sunny sky, guests listened to Dixieland jazz courtesy of **The Dixie Barons**. Peter Goldberg of the Alliance for Children and Families inspired all with his keynote, "The Changing Landscape for Nonprofits." Nick Patrinos of Riverview Studios was honored with our **Volunteer of the Decade** award.
- Our **Finance Center** was launched in April to bring excellence to nonprofit accounting by offering organizations a **comprehensive blend of expanded training, consulting, and contracted services**. In addition, professional development opportunities are now available for accounting professionals in the greater Milwaukee area.
- We coordinated the **4th Annual 12 Step Club Conference** in Stevens Point on October 7-8, attracting **90 participants from twenty-three 12 Step Clubs** throughout the state. The Club members also began meet-

ing to form a statewide association. Thank you to the **Helen Bader Foundation** and the **Fleck Foundation** for providing 12 Step Clubs with the resources to continue their statewide conference and association planning.

- The Nonprofit Center produced the **2007 Salary & Benefit Survey** in collaboration with **MRA Inc.**, **IndependenceFirst**, and the **Agency Executives Group**. Based on data on 56 jobs and a report on competitive benefits of 143 organizations, the survey helps nonprofits create sound work environments and recruit and retain employees.
- We began planning two major initiatives to improve race relations and promote truly equal opportunity in Milwaukee. **Accepting the Racial Equity Challenge**, a daylong conference for nonprofit organizations, and an **Intergenerational Dialogue on Race**. Both initiatives are collaborative efforts and include follow-up activities as part of the designs (see Save the Date and the Training Calendar insert).
- **Earned revenue** for the Nonprofit Center made up over 47% of the total operating budget, including service fees from membership, consulting, Jobs That Serve, training, tenant revenue, and fiscal/administrative fees.

*continued on page 3*

save the date

#### Thursday, June 5, 2008

Nonprofit Center Conference  
"Accepting the RACIAL EQUITY Challenge"  
8:00 a.m.- 3:30 p.m., Alverno College Conference Center

#### Saturday, September 27, 2008

"Intergenerational Dialogue on Race and Action"  
8:00 a.m.-3:00 p.m., Italian Community Center

#### Saturday and Sunday, November 8-9

Fifth Annual 12 Step Club Conference  
Stevens Point, Wisconsin

#### Saturday, November 8, 2008

"Make A Difference Day"  
Washington Park Senior Center  
8:30 a.m. Kickoff Breakfast

#### Thursday, December 4, 2008

15th Annual "Spirit of the Nonprofit Sector: A Holiday Celebration of Diversity"  
5:30-8:30 p.m., Italian Community Center



# contributors

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The Nonprofit Center's work in 2007 was made possible by the many supporters listed here.

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URBAN CONNECTION ▼

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**40 Years Promoting  
 Nonprofit Excellence**

## Nonprofit Center 2007 Highlights

*continued from page 1*

- The Nonprofit Center received **valuable feedback** from individual service user evaluations that showed: **81% increased their knowledge and skills** as a result of NPC programs; **95% rated the training received as excellent or very good**; **98% rated the quality of the trainers and facilitators as excellent**; and **94% of individuals seeking a volunteer opportunity found one that met their needs and interests.**
- For the **15th consecutive year**, the Nonprofit Center reached its **outcomes goals**, earning a **HIGH rating** through both the United Way Outcome Project for Training & Consulting and the Volunteer Clearinghouse.
- **128 different nonprofit organizations** received technical assistance and consultation through a total of **108 separate projects.**
- **1,815 individuals** attended more than **160 workshops.** **330 nonprofit professionals** also took part in **volunteer management seminars.**
- **1,000 hours of management effectiveness consulting** was delivered by Nonprofit Center staff and our **Management Assistance Program consultants.**
- **400 hours of data services** were provided to Community Development Block Grant agencies and other nonprofits with the assistance of **12 interns** from UW-Milwaukee.
- **538 hours of data services** were provided to the Annie E. Casey Foundation's Making Connection Milwaukee and various learning partners.
- The exclusive web site for nonprofit employment in Wisconsin – [www.jobsthatserve.com](http://www.jobsthatserve.com) – listed **1,010 job opportunities** from **197 nonprofit organizations.** The highest single-day number of job listings was **116.**
- Our Volunteer Center listed more than **1,200 volunteer opportunities** for **380 agencies.**
- **1,719 individual volunteers** registered on our website – [www.volunteermilwaukee.org](http://www.volunteermilwaukee.org) – taking advantage of our new **matching capability.** **6,592 referrals** were made to **3,194 volunteers** during the year, including **18 individuals** who were placed on nonprofit boards through personal interviews and referrals from the website.
- **More than 1,000 volunteers** were mobilized to participate in three strategic initiatives. Through the **Volunteer Center, Interfaith Older Adult Program, and Bostik Inc.,** **855 volunteers** helped older adults prepare their homes for winter during **Make a Difference Day.** Five partners, including the **Fraternal Benefits Societies** and the **Pan African Community Association,** gathered together with **150 volunteers** to organize a picnic and soccer game for immigrant and refugee families from Africa, and assembled **200 gift bags** for the **Join Hands Day** celebration. **Diversified Insurance** selected **Sherman Park** to be the recipient of a **summer beatification project** as part of their company's anniversary celebration.
- **152 sponsoring organizations** celebrated the **23rd Anniversary of the Holiday Giving Tree** by granting **12,600 holiday wishes** to those in need. **Over 100 nonprofits** were involved in identifying the recipients with a special promotion by **FOX 6 Season of Giving** and sponsorship by **Northwestern Mutual.**
- **Two new trainings** began for individuals to become involved in nonprofits: **Open the Board Room Door: Choosing to Serve and Leadership Development for Volunteers.**
- **Administrative services** were provided to the **Agency Executives Group (AEG),** a 40-year-old association of nonprofit leaders.
- **30 nonprofit organizations** participated in two different **Leaders Circles** for new executive directors to enhance their executive leadership skills while expanding their peer mentoring and networking resources.
- **380 participants** attended **specialized workshops and seminars** focused on topics and next steps from our 2006 conference, **The Accountability Imperative for Nonprofits.** The workshops were held in collaboration with other service providers and were positively evaluated by participants.
- **11 Nonprofit Center members** became **Champion Members** and received enhanced services and products. Thank you, **Champion Members:** **Aurora Family Service, Center for Urban Initiatives & Research, Curative Care Network, Goodwill Industries of Southeastern Wisconsin & Metro Chicago, Helen Bader Institute for Nonprofit Management, Hunger Task Force, IndependenceFirst, La Causa, St. Aemilian-Lakeside, St. John's on the Lake, and Wisconsin Community Services.**
- **380 people** gathered to recognize excellence in volunteering during the **25th "Inspire by Example" Volunteer Celebration** held April 18 as part of **National Volunteer Week.** Volunteers were honored in youth, team, corporate and individual categories. Highlighting the event was the announcement of the new **Wile Volunteer Management Award,** given to an outstanding nonprofit manager of volunteers.
- **Over 400 guests** attended the **13th Annual Spirit of the Nonprofit Sector: A Holiday Celebration of Diversity.** Guests enjoyed a marketplace with **27 artists and traders** and performances from over **150 musicians and dancers.** Special thanks to our **six Corporate Sponsors** and **36 Community Co-Sponsors** for their support.
- **The Fourth Annual Leaders Lunch,** hosted by the **Milwaukee Center for Independence** and featuring **County Executive Scott Walker,** was held on **October 12** to explore ways in which nonprofits and county government can work together to build a healthy community for all.
- Through the generosity of local foundations and corporations, the Nonprofit Center was able to successfully complete the **Phase II Capital Campaign** that included a variety of projects in our facility at **2819 W. Highland Blvd.** Over the course of the last three years, we have been able to add a new boiler and air-cooling units as well as a complete roofing upgrade and other improvements to create a safe, comfortable home for the nonprofit sector and our six tenants. **Special thanks to the Greater Milwaukee Foundation, Pettit Foundation, Johnson Controls Foundation, Inbusch Foundation and Robert W. Baird & Co. Foundation** for their generous support.

*The Nonprofit Center continues to work strategically to meet the diverse needs of nonprofit organizations while also facilitating collaborations that impact our community positively. "Helping You Help Others" is our tagline, reflecting our mission of support for a vibrant nonprofit sector that works tirelessly to improve the quality of life in our community.*

volunteer center events

## Volunteer Celebration April 18, 2007



The 25th Annual Celebration of volunteerism during National Volunteer week was attended by nearly 400 people who honored our Inspire by Example Award winners. This year we added the Wile Volunteer Management Award to recognize an outstanding leader of volunteers, in collaboration with IACV. The 2007 Inspire by Example winners are:

### WINNERS AND CATEGORY

- Manpower Inc.- TeamWorks – Business Award
- Molly Dubois – Youth Award
- Sally Ladky – Adult Award
- Rod and Sharon DePue – Team Award
- Kay Bloesl – Wile Volunteer Management Award
- Jennifer Bartolotta – CG Schmidt Ovation Award

### SPONSORS

- |                                |                               |
|--------------------------------|-------------------------------|
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| Froedtert Hospital             | Harley-Davidson Motor Company |
| Johnson Controls               | Manpower                      |
| Milwaukee Journal Sentinel     | Morgan Stanley                |
| Northwestern Mutual Foundation | Rockwell Automation           |



## Join Hands Day May 5, 2007



This initiative brings together youth and adults in volunteer work to improve our community. For our Join Hands Day we invited immigrant and refugee families from Africa to Brown Deer Park for a picnic, soccer tournament and family activities. In addition, donated books and hygiene items were put into bags for each family to take home. Nearly 150 people participated. Our partnership with Catholic Knights and Catholic Family Life Insurance is in its sixth year, and other partners include New Berlin High School, Pan African Community Association and Employees' Mutual Benefits Association.

## Make a Difference Day November 3, 2007

After a kick-off at Washington Park Senior Center, 855 volunteers raked leaves and cleaned yards at the homes of 323 older adults served by Interfaith Older Adult Programs. The older adults are better able to stay in their homes when they have assistance with these routine tasks. Volunteers are from companies, congregations, youth groups, families and individuals. Bostik, Inc. is our sponsor.

## Holiday Giving Tree

This program, in its 23rd year, granted 12,600 holiday wishes for people in need at 101 member agencies by connecting them with generous donors at 152 companies and organizations. Donors purchase and wrap one of the gifts (in the \$20-\$25 range) on the participant's wish list. Often relationships are formed that will benefit the nonprofit organization throughout the year. Northwestern Mutual is our sponsor.

# The Spirit of the Nonprofit Sector: A Holiday Celebration of Diversity

December 6, 2007

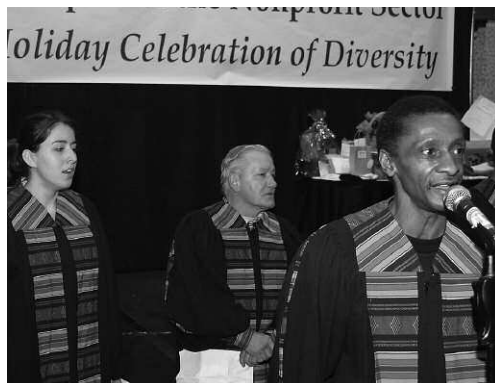
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 Milwaukee Urban League  
 Repairers of the Breach  
 SAGE/Milwaukee  
 Sherman Park Community Association  
 Urban Economic Development Association of Wisconsin

United Way of Greater Milwaukee  
 Young Professionals of Milwaukee  
 YMCA of Metropolitan Milwaukee  
 YWCA of Greater Milwaukee



## ENTERTAINMENT

Berkeley Fudge Quartet  
 Celtic Nations Pipes & Drums  
 Music Makers Strolling Strings of Wisconsin  
 Repairers of the Breach Homeless Choir  
 Ton Ko-Thi Children's Dance Ensemble  
 Trinity Academy of Irish Dance

## ARTISTS & TRADERS

Bags and Things by Dee  
 Brew City Botanicals - Candles by Carolyn  
 Business and Economics Academy of Milwaukee  
 Cameron's Soy Candles  
 Fair Trade For All  
 First Service Credit Union  
 Florence Dukes  
 Four Corners of the World  
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 Indian Council of the Elderly  
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 United Community Center  
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 Yesterday, Today, Tomorrow



## VOLUNTEERS

*Special thanks to donors of sweets, signs, and passport prizes, and to photographers, media and other volunteers.*

Art Siemann Signs  
 African Hut  
 Betty Brinn Children's Museum  
 Terry Bolda  
 Captain Frederick Pabst Mansion  
 Deliciously Different  
 East Town Association  
 Eat Cake!  
 First Stage Children's Theater  
 Girl Scouts of Milwaukee Area  
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 Wisconsin Women's Business Initiative and Coffee with a Conscience  
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## Workshop Presenters

Special thanks to the Nonprofit Center training faculty who helped build nonprofit capacity through high quality training and workshops.

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*To learn more about the Nonprofit Center and the many services we offer to build strong nonprofit organizations, please attend one of our Nonprofit Center Orientations, quarterly meetings designed to connect you to available resources. For more information email [info@nonprofitcentermilwaukee.org](mailto:info@nonprofitcentermilwaukee.org), call (414) 344-3933, or visit [www.nonprofitcentermilwaukee.org](http://www.nonprofitcentermilwaukee.org).*

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 Laurie Marks                                      Lee Schulz

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**Lisa Anderson** – Office Manager/Accounting Assistant  
**Bonnie Andrews** – Volunteer Center Manager  
**Linda Austin** – Finance Center Director  
**Mike Barndt** – Data Center Analyst  
**Kathleen Chisholm** – IT Specialist  
**Todd Clausen** – Data Center Coordinator  
**Ylonda Glover** – Organizational Development Consultant (hired in 2008)  
**Michele Goldstein** – Interim Management Services (Consultant)  
**Gail Kahovic** – Accounting Manager  
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**Joyce Mallory** – Organizational Development Consultant  
**Rodney Sanchez** – Executive Assistant  
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Edith Stoik	Joyce Ziebell

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## Business Volunteer Council

Our growing Business Volunteer council is a coalition of companies dedicated to advancing strategic volunteerism as a tool to address business goals, community needs and employee interests. Quarterly training meetings, resources to promote volunteerism and regular communication from the Volunteer Center all help these business engage in improving our community through volunteerism.

Adecco	Froedtert Hospital	Midwest Airlines	Rock-Tenn Company
Assurant Health	Harley-Davidson Motor Company	Miller Brewing Company	Rockwell Automation
Badger Meter, Inc.	Johnson Controls, Inc.	Morgan Stanley	Shorewest Realtors
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 Goodwill Industries of Southeast Wisconsin & Metro Chicago  
 Helen Bader Institute for Nonprofit Management  
 Hunger Task Force  
 Independence/First  
 La Causa, Inc.  
 St. Aemilian-Lakeside, Inc.  
 St. John's On The Lake  
 Wisconsin Community Services, Inc.

## NONPROFIT MEMBERS

1st Pentacostal Church of the Great Commission  
 9 to 5 - National Association of Working Women  
 AARP Wisconsin  
 ABCD After Breast Cancer Diagnosis  
 Academy of Learning and Leadership  
 ACLU of Wisconsin  
 ACTS Community Development Corporation  
 Addiction Resource Council, Inc.  
 Adoption Resources of Wisconsin  
 Adult Learning Center  
 Agape Community Center  
 AIDS Resource Center of Wisconsin  
 Alliance for Children & Families  
 Alliance Francaise de Milwaukee  
 Alzheimer's Association of Southeast Wisconsin  
 American Jewish Committee-Milwaukee  
 American Lung Association of Wisconsin  
 American Red Cross in Southeast Wisconsin  
 America's Second Harvest of Wisconsin  
 Arthritis Foundation, Wisconsin Chapter  
 Artists Working in Education - AWE  
 Asset Builders of America  
 Association for Right of Citizens with handicaps  
 Atlas Preparatory Academy  
 Aurora Adult Day Center  
 Autism Society of Southeast Wisconsin  
 Avenues West Association  
 Badger Association of the Blind  
 BASICS in Milwaukee, Inc.  
 Bay View Community Center  
 Benedict Center  
 Best Buddies Wisconsin  
 Bethany Christian Services of Wisconsin  
 Bethel Tabernacle Church  
 Bethesda Church of God  
 Bethesda Community Senior Citizens Center  
 Betty Brinn Children's Museum

BloodCenter of Wisconsin, Inc.  
 Bottomless Closet  
 Boys & Girls Clubs of Greater Milwaukee  
 Burleigh Street CDC  
 Call for Action Today's TMJ 4  
 Cap Corps  
 Careers Industries, Inc.  
 Caritas for Children, Inc.  
 Carmen High School of Science & Technology  
 Center for Deaf & Hard of Hearing  
 Center for Deaf-Blind Persons  
 Center for Self Sufficiency  
 Central Community Interfaith  
 Charles Allis and Villa Terrace Art Museums  
 Children's Hospital of Wisconsin  
 Children's Service Society of Wisconsin  
 Christ the King Baptist Church  
 Citizen Action of Wisconsin-Milwaukee  
 COA Youth & Family Centers  
 Common Ground  
 Community Advocates  
 Community Care Organization  
 Community Shares of Greater Milwaukee  
 Connecting Youth Inc.  
 CORE/El Centro  
 Council for the Spanish Speaking, Inc  
 Cream City Medical Society  
 CVSA  
 Dancecircus, Ltd.  
 Day Care Services for Children, Inc.  
 Daystar Inc.  
 Delphi House  
 Donna Lexa Art Centers  
 Easter Seals Kindcare Southeast Wisconsin  
 Ebenezer Child Care Centers, Inc.  
 Eisenhower Center  
 Elmbrook Humane Society  
 Engineers & Scientists of Milwaukee  
 Enrichment Opportunities Institute of Training  
 Epilepsy Foundation of Southeast Wisconsin  
 Esperanza Unida, Inc.  
 Family House, Inc.  
 Family Legacies, Inc.  
 Family Sharing of Ozaukee County  
 Fitchburg Serenity Club  
 Friedens Community Ministries  
 Friends of Abused Families, Inc.  
 Friends of Boerner Botanical Gardens  
 Friends of Housing Corporation  
 Friends of the Domes  
 Friends of Wehr Nature Center  
 Friendship Incorporated  
 Genesis Club  
 Gerald Ignace Indian Health Center  
 Gilda's Club of Southeast Wisconsin  
 Girl Scouts of Milwaukee Area  
 Grand Avenue Club  
 Gratitude Club, Inc.  
 Gray's Child Development Center  
 Great Lakes Hemophilia Foundation  
 Greater Milwaukee Literacy Coalition

Greendale Community Church  
 Greening Milwaukee  
 Growing Power  
 Guest House of Milwaukee  
 H.O.W. To Club  
 Hadley Terrace, Inc.  
 Havenwoods State Forest  
 Health & Nutrition Services of Racine  
 Health Care for the Homeless  
 Heartlove Place Ministries  
 Hebron House of Hospitality, Inc.  
 Hickman Preparatory School  
 Highland Community School  
 Hispanic Chamber of Commerce of Wisconsin  
 Historic Milwaukee, Inc.  
 Hmong/American Friendship Association  
 Hope House of Milwaukee, Inc.  
 Horizon Home Care and Hospice  
 Horizons Inc.  
 House of Peace  
 House of Prayer C.O.G.I.C.  
 Housing Authority of the City of Milwaukee  
 Housing Resources, Inc.  
 Howard L. Fuller Education Foundation  
 Hurting Women Trust God  
 IBEW Great Lakes Training  
 IMPACT-Alcohol & Other Drug Services  
 Institute for Wisconsin's Future  
 Interfaith Conference of Greater Milwaukee  
 Interfaith Older Adult Programs  
 Interfaith Senior Programs  
 International Institute of Wisconsin  
 Jewish Beginnings - Lubavitch Preschool  
 Jewish Family Services  
 Jewish Home & Care Center  
 Junior League of Milwaukee  
 Kathy's House  
 Keep Greater Milwaukee Beautiful, Inc.  
 Kids Matter  
 Cornerstone Recovery Club  
 Kyle's Korner, Inc.  
 La Casa de Esperanza  
 Lad Lake, Inc.  
 Lake Country Bible Church  
 Lake Valley Camp, Inc.  
 Layton Boulevard West Neighbors  
 Leukemia & Lymphoma Society Wisconsin Chapter  
 Lincoln Neighborhood Redevelopment Corporation  
 Lincoln Park Community Center  
 Lisbon Avenue Neighborhood Development  
 Literacy Services of Wisconsin  
 Logemann Community Center  
 Lupus Foundation of America - Wisconsin Chapter  
 Luther Manor  
 Lutheran Homes of Oconomowoc  
 Lutheran Human Relations Association  
 Lutheran Social Services of Wisconsin & Upper Peninsula  
 Lutheranliving Services  
 M & S Clinical Services Inc.  
 Make a Difference-Wisconsin  
 Making Connections Milwaukee

## Membership

Malaika Early Learning Center  
 Marian Center for Nonprofits  
 Menomonee Valley Partners  
 Mental Health Association in Waukesha County  
 Meta House, Inc.  
 Metcalfe Park Residents' Association  
 Metropolitan Milwaukee Fair Housing Council  
 Milestones Programs for Children  
 Milwaukee Achiever Literacy Services, Inc.  
 Milwaukee Aging Consortium  
 Milwaukee Area Health Education Center  
 Milwaukee Catholic Home  
 Milwaukee Center for Independence  
 Milwaukee Children's Choir  
 Milwaukee Christian Center  
 Milwaukee College Prep School  
 Milwaukee County Behavioral Health Division  
 Milwaukee County Department on Aging  
 Milwaukee County UW Extension  
 Milwaukee Environmental Consortium  
 Milwaukee Habitat for Humanity Inc.  
 Milwaukee Intergenerational - Intercultural Community Connection  
 Milwaukee Jewish Federation  
 Milwaukee Kickers Soccer Club  
 Milwaukee LGBT Community Center  
 Milwaukee Public Library  
 Milwaukee Public Museum  
 Milwaukee Public Theatre  
 Milwaukee Rescue Mission  
 Milwaukee Turners, Inc.  
 Milwaukee Urban League  
 Milwaukee Women's Center  
 Miss Annette's Tutoring Services  
 Modjeska Theatre Company, Inc.  
 Money Manager & Personal Service  
 Mothers Against Drunk Driving (MADD)  
 MPTV Friends  
 Museum of Wisconsin Art/West Bend Memorial Foundation  
 My Good Mourning Place  
 My Home Your Home  
 NAMI of Greater Milwaukee  
 National Association of Catholic Chaplains  
 National Kidney Foundation of Wisconsin  
 National Multiple Sclerosis Society  
 Neighborhood House of Milwaukee, Inc  
 New Beginnings are Possible  
 New Concept Self Development Center  
 New Horizon Center Inc.  
 Next Door Foundation  
 North Point Lighthouse Friends, Inc.  
 Northcott Neighborhood House  
 Northwest Side CDC  
 Oakton Manor  
 Omega School Inc.  
 Our Next Generation Inc.  
 Our Space, Inc.  
 Pan-African Community Association  
 Parklawn Assembly of God  
 PEARLS for Teen Girls  
 Penfield Children's Center  
 Pettit National Ice Center  
 Planned Parenthood of Wisconsin, Inc.  
 Polish Heritage Alliance  
 Portal Industries, Inc.  
 Prescription Advocacy & Referral Service  
 Prevent Blindness Wisconsin  
 Project Ujima  
 Radio for Milwaukee  
 RAINN  
 Rebuilding Together Greater Milwaukee  
 Repairers of the Breach  
 Residential Living Services, Inc.  
 Right Step, Inc.  
 Riveredge Nature Center  
 Riverworks Development Corporation  
 Rosalie Manor Community & Family Services  
 Running Rebels Community Organization  
 Ruth Hospice - Beloit Rd.  
 Ruth Hospice - Mill Rd.  
 Safe & Sound Inc.  
 SAGE/Milwaukee, Inc.  
 Schlitz Audubon Nature Center  
 Select Milwaukee, Inc.  
 Servant Manor  
 Sexual Assault Treatment Center  
 SHARE of Southeastern Wisconsin  
 Siggenauk Center  
 Silver Spring Neighborhood Center  
 Sisters of the Divine Savior  
 Sojourner Truth House, Inc.  
 Southeastern Youth & Family Services, Inc.  
 Southside Organizing Committee  
 Special Olympics Wisconsin - Greater Milwaukee Area  
 Springfield College School of Human Services  
 St. Ann Center for Intergenerational Care  
 St. Ben's Community Meal Program  
 St. Catherine Residence, Inc.  
 St. Charles Youth & Family Services  
 St. Clare Management Inc.  
 St. Coletta Day School of Milwaukee  
 St. Francis Children's Center  
 St. Joan Antida High School  
 St. Rose Youth & Family Center  
 St. Vincent de Paul Society of Milwaukee  
 Stackner Family Foundation  
 Still Point Zen Center  
 Submission to Change  
 Summit Educational Association, Inc.  
 Sunrise Care Center  
 Sunset Playhouse  
 Supportive Community Services, Inc.  
 Susan G. Komen for the Cure  
 Task Force on Family Violence  
 Teen Approach  
 The Becky Werner Foundation  
 The Cathedral Center, Inc.  
 The Counseling Center of Milwaukee  
 The Dwelling Place  
 The Gathering of Southeast Wisconsin, Inc.  
 The Lemonade Stand  
 The Milwaukee Outreach Center  
 The Parenting Network  
 The Province of St. Joseph of the Capuchin Order  
 The Salvation Army  
 The TMJ Association  
 The Village at Manor Park  
 The Washington County Humane Society  
 Tikkun Ha-Ir of Milwaukee  
 Town and Country RC&D  
 Transitional Living Services, Inc.  
 Tri-Corp Housing - New Samaria  
 Tri-Corp Housing - West Samaria  
 Trinity Village  
 UMOS, Inc.  
 United Cerebral Palsy of Southeastern Wisconsin  
 United Community Center/Centro de la Comunidad Unida  
 United Methodist Children's Services of Wisconsin  
 United Performing Arts Fund - UPAF  
 United Way of Greater Milwaukee  
 Urban Day School  
 Urban Ecology Center  
 Urban Economic Development Association  
 Urban Strategies  
 Urban Underground  
 UWM Osher Lifelong Learning Institute  
 V.E. Carter Child Development  
 Vida Familiar, Inc.  
 Vital Voices for Mental Health  
 Volunteer Center of Waukesha County  
 Volunteer Missionary Movement  
 Volunteer Services Visually Handicapped  
 Volunteers of America of Wisconsin  
 Walker's Point Center for the Arts  
 Walker's Point Youth & Family Center  
 Washington DuBois Christian Leadership Academy  
 WasteCap Wisconsin  
 WAVE Educational Fund  
 Wellspring  
 West Allis Community Media Center  
 Wheaton Franciscan Healthcare - Circle of Life Foundation  
 Wings Academy  
 Wisconsin Abstinence Coalition  
 Wisconsin Adopt A Golden Retriever  
 Wisconsin Breast Cancer Coalition  
 Wisconsin Conservatory of Music  
 Wisconsin FACETS  
 Wisconsin Forward Award, Inc.  
 Wisconsin Green Building Alliance  
 Wisconsin Nazarene Compassionate Center, Inc.  
 Wisconsin Polka Boosters  
 Wisconsin Regional Training Partnership  
 Wisconsin Women's Business Initiative Corp.  
 Word of Hope Ministries, Inc.  
 YMCA Northside  
 YMCA of Metropolitan Milwaukee  
 Youth Technology Corps  
 YWCA of Greater Milwaukee  
 Zoological Society of Milwaukee County

## Nonprofit Center Services & Resources

The Nonprofit Center was founded in 1967 as an association of nonprofit organizations, and is the largest association of nonprofit agencies in the Greater Milwaukee area. The Center provides technical assistance, consultation, workshops, volunteer connections and management support, mapping for neighborhoods, financial services, research support, conference planning, and information and referral through the following programs:

### Consulting & Training

Through the Nonprofit Center of Milwaukee, nonprofit agencies receive training and consultation designed to meet their unique needs. We offer year-round trainings that cover a variety of areas including board development, strategic planning, fund raising, human resources, public relations, marketing and financial management. A quarterly newsletter, telephone information and referral, publications and video tapes are also offered.

### Neighborhood Data Center

The Neighborhood Data Center is a technical resource that collects and distributes maps and graphs of Milwaukee neighborhoods. The Data Center produces data, maps, reports and analyses to allow organizations to better plan and develop programs that address neighborhood problems. The program offers micro analyses of neighborhoods and assists neighborhood-based staff with assessing information, interpreting its importance to the neighborhood, and developing the local capacity to use such information.

### Management Assistance Program (MAP)

MAP consists of a pool of consultants who provide services and consultation to Milwaukee area nonprofit organizations through the Nonprofit Center. These consultants come from a variety of professional backgrounds. They share their expertise in many areas including organizational management, strategic planning, program review and evaluation, fundraising/resource development, conflict resolution and a host of other areas pertaining to strengthening agency capacity.

### Volunteer Center Program

The Volunteer Center Program connects nonprofits with interested volunteers – whether individual, groups, families, or corporate employee volunteer teams. Potential volunteers have 24-hour a day access to volunteer opportunities through our online database. We also provide seasonal volunteer recruitment assistance and a Community Board Connection program. Members also have access to the Library.

### Jobs That Serve - Nonprofit Careers in Wisconsin

Jobs That Serve helps organizations find the right people to meet their missions through an easy to use, affordable job listing website created and administered by the Nonprofit Center. Designed exclusively for the nonprofit sector, Jobs That Serve is being developed as a “full service” human resources tool featur-

ing job listings, organizational profiles, links to training and learning events and other resources of value to employers and job seekers alike.

### Finance Center Program

The Finance Center Program is dedicated to promoting and providing excellence in nonprofit financial management. Our research surveys revealed a demand for more resources to support the financial responsibilities required of nonprofit organizations. In addition, we understand the value of funders and individual donors having confidence in the fiscal management of the organizations they are entrusting their gifts and contributions. Funders and donors know that the accountability and sustainability they demand from nonprofit organizations require on-going training and fiscal management development for the staff and board of these agencies.

The program provides a variety of services including specialized trainings and roundtables, fiscal sponsorship, bookkeeping and accounting service, consultations, and financial technical assistance.

### Unique Nonprofit Training Programs

We offer Leaders Circles and detailed workshop series such as Human Resources and Financial Management, and will come on site to design specialized programs to meet your specific needs.

### Networking Opportunities

Keep in touch with colleagues through our regularly scheduled Roundtable Gatherings and Volunteer Management Sessions.

### Quality Newsletters and Publications

We publish a variety of informative newsletters to keep members up-to-date on activities and the latest developments in the nonprofit sector. We offer member rates for the Nonprofit Salary & Benefits Survey, No Nonsense Volunteer Management, Youth Volunteer Action guide and Volunteer Project Book.

### Membership Benefits

- Discounts on consulting, training and resources
- Free postings of volunteer opportunities at [volunteermilwaukee.org](http://volunteermilwaukee.org)
- Member rates for online job announcements at [jobsthatserve.com](http://jobsthatserve.com)
- Networking with organizations of varied experiences and missions
- Access to the Holiday Giving Tree program
- Free access to meeting facilities when available
- And more...

# Financial Statements

**Nonprofit Center of Milwaukee Inc.  
Balance Sheet  
December 31, 2006 & 2007**

	2006	2007
<b>Current Assets</b>		
Cash	129,563	144,141
Receivables	194,175	143,221
Other Assets	5,402	6,565
<b>Total Current Assets</b>	<b>329,140</b>	<b>293,927</b>
<b>Fixed Assets</b>		
Equipment & Furnishings	163,309	101,930
Building & Building Improvements	359,570	359,570
Land	51,567	51,567
Less: Accumulated Depreciation	-138,655	-100,800
<b>Total Fixed Assets</b>	<b>435,791</b>	<b>412,267</b>
<b>Total Assets</b>	<b>764,931</b>	<b>706,194</b>

<b>Liabilities &amp; Fund Balance</b>		
Liabilities	87,873	407,506
Long term Liabilities	183,180	19,237
Fund Balance	493,878	279,451
<b>Total Liabilities &amp; Fund Balance</b>	<b>764,931</b>	<b>706,194</b>

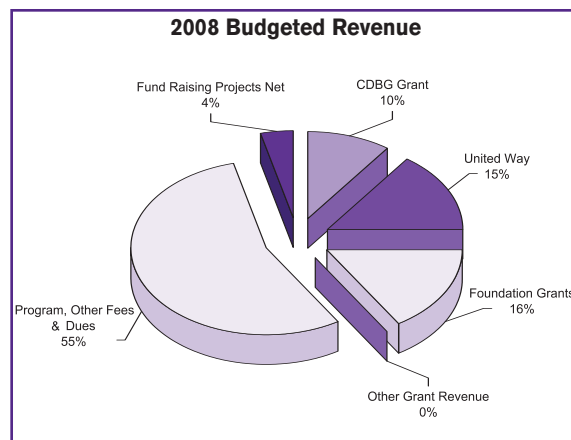
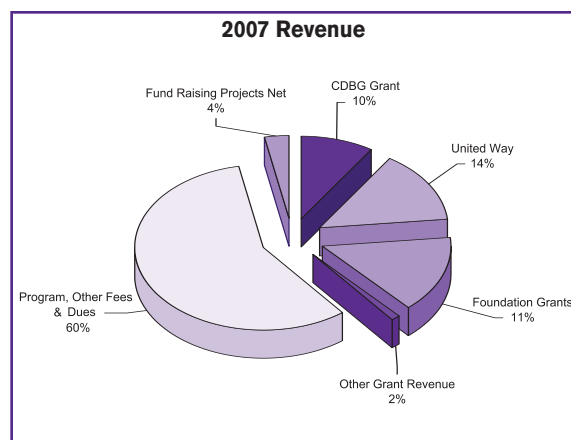
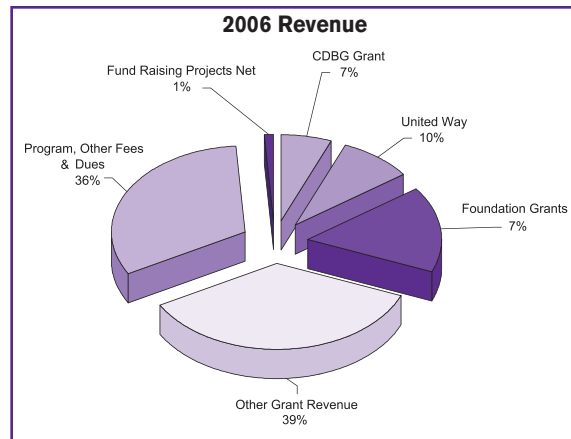
**Statement of Public Support, Revenue & Expenses & Change in Fund Balance  
For Years Ended December 31, 2006 & 2007 & Budget 2008**

Revenue	2006	2007	2008
CDBG Grant	100,000	100,000	100,000
United Way	149,868	150,496	150,179
Foundation Grants	107,834	115,875	162,013
Other Grant Revenue	594,624	15,743	0
Program, Other Fees & Dues	537,408	623,605	564,684
Fund Raising Projects Net	17,687	38,210	42,500
Released from Restriction	93,692	225,352	93,572
<b>Total Revenue</b>	<b>1,601,113</b>	<b>1,269,281</b>	<b>1,112,948</b>

Expenses	2006	2007	2008
Administration/Support Services	210,592	245,181	128,440
CDBG Training & Technical Assistance	100,000	100,000	100,000
Training & Technical Assistance	139,085	111,740	154,890
Volunteer Center	194,463	223,058	257,019
Data Center	100,978	115,682	141,694
Management Consultant Program	57,249	63,675	80,306
Other Programs	132,159	242,485	157,027
Casey Foundation-Making Connections Milw.	679,005	209,793	0
<b>Total Expenses</b>	<b>1,613,531</b>	<b>1,311,614</b>	<b>1,019,376</b>

Change in Net Assets Unrestricted	-12,418	-42,333	93,572
Change in Net Assets Temporarily Restricted	62,841	-172,094	-93,572
Fund Balance Beginning of Year	443,455	493,878	279,451
Fund Balance End of Year	493,878	279,451	279,451

(1) Audited (2) Unaudited (3) Approved Budget



in memoriam

**Linda Austin  
1959-2008**

Linda Austin, Finance Center Director, died on April 22 surrounded by her family and friends after waging a battle with cancer. Linda was 48 years old.

Linda joined the NPC staff in April 2007, in what she referred to as her dream job, and worked passionately to launch our Finance Center. In October she became ill and discovered her cancer had returned and quickly began to undergo chemotherapy. She fought the battle bravely, with fierce determination. Always positive and clear thinking, her advice and counsel was sought by clients and co-workers even during her personal crisis.

Linda had been a friend and advocate of the Nonprofit Center for the past 15 years. She served on the Board of Directors from 1996-2000. At her very first meeting, she was elected as Treasurer, and later went on to serve as President of the Board from 2000-2002. While on the Board, Linda was a regular presenter who offered workshops on relevant topics in order to bring integrity and excellent to the practice of accounting.

Linda loved the nonprofit sector as evidenced from the jobs she sought. After she arrived in Milwaukee from Michigan she served as comptroller for various nonprofit organizations including the Counseling Center, Neighborhood House of Milwaukee, Esperanza Unida, and the American Cancer Society. She also launched her own consulting business with a concentration on faith-based organizations. In 2000, she founded a prayer and spiritual support ministry for cancer victors as well as a cancer-free zone education program.

We mourn the loss of this extraordinary woman who lived such a spirit-filled life, and thank her for teaching us how to live, work and love on this earth.

**Rich Oulahan  
1948-2008**

Richard Oulahan, former executive director of Esperanza Unida, died on Friday, May 9 surrounded by the community of people who loved him. For many of us it seemed like only yesterday, not four years ago, when Rich suffered a brain aneurysm.

Rich will always be remembered for his commitment to social justice and equality. For three decades he worked on the south side and on behalf of the Hispanic community, where his vision led to the creation of innovative economic and entrepreneurial businesses that produced livable wage jobs for the community he served. A brilliant thinker, eloquent communicator, social activist and person of great humanity and wit, Richard believed social change was possible and worked tirelessly to make it happen in his lifetime and in our community. In fact, just before the aneurysm, he was getting ready to replicate the successful workforce model he had spearheaded at Esperanza Unida on a city-wide basis. A quote from Rich exemplifies how he lived and worked, "I always believed that power came from people...not just power but consciousness comes from people."

*Muchas Gracias Ricardo por tu ejemplo y espíritu.* You will not be forgotten by your nonprofit colleagues and fellow community organizers as you continue to inspire by your example.

[www.nonprofitcentermilwaukee.org](http://www.nonprofitcentermilwaukee.org)

[www.volunteermilwaukee.org](http://www.volunteermilwaukee.org)

[www.jobsthatserve.com](http://www.jobsthatserve.com)

phone: 414-344-3933

fax: 414-344-7071

**MISSION OF THE NONPROFIT CENTER**

The Nonprofit Center of Milwaukee promotes the interests and effectiveness of the nonprofit sector through strengthening organizational capacity, expanding volunteerism and encouraging collaboration.

**VISION**

The Nonprofit Center will be the hub for the nonprofit sector, providing services and expertise that promote organizational strength and improve the level of excellence in the nonprofit sector.

PHOTOS BY NICK PATRINOS • URBAN CONNECTION LAYOUT BY DESIGN PLUS GRAPHICS

**Nonprofit Center**

OF MILWAUKEE, INC.  
2819 W. Highland Blvd.  
Milwaukee, WI 53208



Non-Profit  
Organization U.S.  
Postage PAID  
Milwaukee WI Permit  
4822