

Urban Connection

Celebrating 40 years of helping you help others

2007

ANNUAL REPORT

An Eventful, Productive 40th Year for the Nonprofit Center

The Nonprofit Center of Milwaukee's 40th Anniversary celebration in July was a historic milestone and we celebrated accordingly. Then, as soon as the band packed up and the tables were cleared, we stopped reminiscing and turned our attention toward the exciting challenges ahead.

Many opportunities were presented in 2007 that led to new partnerships, successful projects, and innovative services for our member organizations. With an experienced board, dedicated staff, energetic volunteers, and loyal supporters, the Nonprofit Center accomplished a lot over the past year. We are proud to continue as the leader of the nonprofit sector.

Service to the Sector & the Community in 2007

- 200 members and friends gathered to celebrate our 40th Anniversary on July 20, at an **Urban Picnic** held on the terrace of the Transit Center. To mark the occasion, we produced a spectacular 40-page **RetroBook** documenting our history and that of the nonprofit sector in Milwaukee. With Lake Michigan in view under a sunny sky, guests listened to Dixieland jazz courtesy of **The Dixie Barons**. Peter Goldberg of the Alliance for Children and Families inspired all with his keynote, "The Changing Landscape for Nonprofits." Nick Patrinos of Riverview Studios was honored with our **Volunteer of the Decade** award.
- Our **Finance Center** was launched in April to bring excellence to nonprofit accounting by offering organizations a **comprehensive blend of expanded training, consulting, and contracted services**. In addition, professional development opportunities are now available for accounting professionals in the greater Milwaukee area.
- We coordinated the **4th Annual 12 Step Club Conference** in Stevens Point on October 7-8, attracting **90 participants from twenty-three 12 Step Clubs** throughout the state. The Club members also began meet-

ing to form a statewide association. Thank you to the **Helen Bader Foundation** and the **Fleck Foundation** for providing 12 Step Clubs with the resources to continue their statewide conference and association planning.

- The Nonprofit Center produced the **2007 Salary & Benefit Survey** in collaboration with **MRA Inc.**, **IndependenceFirst**, and the **Agency Executives Group**. Based on data on 56 jobs and a report on competitive benefits of 143 organizations, the survey helps nonprofits create sound work environments and recruit and retain employees.
- We began planning two major initiatives to improve race relations and promote truly equal opportunity in Milwaukee. **Accepting the Racial Equity Challenge**, a daylong conference for nonprofit organizations, and an **Intergenerational Dialogue on Race**. Both initiatives are collaborative efforts and include follow-up activities as part of the designs (see Save the Date and the Training Calendar insert).
- **Earned revenue** for the Nonprofit Center made up over 47% of the total operating budget, including service fees from membership, consulting, Jobs That Serve, training, tenant revenue, and fiscal/administrative fees.

continued on page 3

save the date

Thursday, June 5, 2008

Nonprofit Center Conference
"Accepting the RACIAL EQUITY Challenge"
8:00 a.m.- 3:30 p.m., Alverno College Conference Center

Saturday, September 27, 2008

"Intergenerational Dialogue on Race and Action"
8:00 a.m.-3:00 p.m., Italian Community Center

Saturday and Sunday, November 8-9

Fifth Annual 12 Step Club Conference
Stevens Point, Wisconsin

Saturday, November 8, 2008

"Make A Difference Day"
Washington Park Senior Center
8:30 a.m. Kickoff Breakfast

Thursday, December 4, 2008

15th Annual "Spirit of the Nonprofit Sector: A Holiday Celebration of Diversity"
5:30-8:30 p.m., Italian Community Center



contributors

2007 Campaign for Nonprofit Excellence

The Nonprofit Center's work in 2007 was made possible by the many supporters listed here.

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URBAN CONNECTION ▼

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**40 Years Promoting
 Nonprofit Excellence**

Nonprofit Center 2007 Highlights

continued from page 1

- The Nonprofit Center received **valuable feedback** from individual service user evaluations that showed: **81% increased their knowledge and skills** as a result of NPC programs; **95% rated the training received as excellent or very good**; **98% rated the quality of the trainers and facilitators as excellent**; and **94% of individuals seeking a volunteer opportunity found one that met their needs and interests.**
- For the **15th consecutive year**, the Nonprofit Center reached its **outcomes goals**, earning a **HIGH rating** through both the United Way Outcome Project for Training & Consulting and the Volunteer Clearinghouse.
- **128 different nonprofit organizations** received technical assistance and consultation through a total of **108 separate projects.**
- **1,815 individuals** attended more than **160 workshops.** **330 nonprofit professionals** also took part in **volunteer management seminars.**
- **1,000 hours of management effectiveness consulting** was delivered by Nonprofit Center staff and our **Management Assistance Program** consultants.
- **400 hours of data services** were provided to Community Development Block Grant agencies and other nonprofits with the assistance of **12 interns** from UW-Milwaukee.
- **538 hours of data services** were provided to the Annie E. Casey Foundation's Making Connection Milwaukee and various learning partners.
- The exclusive web site for nonprofit employment in Wisconsin – www.jobsthatserve.com – listed **1,010 job opportunities** from **197 nonprofit organizations.** The highest single-day number of job listings was **116.**
- Our Volunteer Center listed more than **1,200 volunteer opportunities** for **380 agencies.**
- **1,719 individual volunteers** registered on our website – www.volunteermilwaukee.org – taking advantage of our new **matching capability.** **6,592 referrals** were made to **3,194 volunteers** during the year, including **18 individuals** who were placed on nonprofit boards through personal interviews and referrals from the website.
- **More than 1,000 volunteers** were mobilized to participate in three strategic initiatives. Through the **Volunteer Center, Interfaith Older Adult Program, and Bostik Inc.,** **855 volunteers** helped older adults prepare their homes for winter during **Make a Difference Day.** Five partners, including the **Fraternal Benefits Societies** and the **Pan African Community Association,** gathered together with **150 volunteers** to organize a picnic and soccer game for immigrant and refugee families from Africa, and assembled **200 gift bags** for the **Join Hands Day** celebration. **Diversified Insurance** selected **Sherman Park** to be the recipient of a **summer beatification project** as part of their company's anniversary celebration.
- **152 sponsoring organizations** celebrated the **23rd Anniversary of the Holiday Giving Tree** by granting **12,600 holiday wishes** to those in need. **Over 100 nonprofits** were involved in identifying the recipients with a special promotion by **FOX 6 Season of Giving** and sponsorship by **Northwestern Mutual.**
- **Two new trainings** began for individuals to become involved in nonprofits: **Open the Board Room Door: Choosing to Serve and Leadership Development for Volunteers.**
- **Administrative services** were provided to the **Agency Executives Group (AEG),** a 40-year-old association of nonprofit leaders.
- **30 nonprofit organizations** participated in two different **Leaders Circles** for new executive directors to enhance their executive leadership skills while expanding their peer mentoring and networking resources.
- **380 participants** attended **specialized workshops and seminars** focused on topics and next steps from our 2006 conference, **The Accountability Imperative for Nonprofits.** The workshops were held in collaboration with other service providers and were positively evaluated by participants.
- **11 Nonprofit Center members** became **Champion Members** and received enhanced services and products. Thank you, **Champion Members:** **Aurora Family Service, Center for Urban Initiatives & Research, Curative Care Network, Goodwill Industries of Southeastern Wisconsin & Metro Chicago, Helen Bader Institute for Nonprofit Management, Hunger Task Force, IndependenceFirst, La Causa, St. Aemilian-Lakeside, St. John's on the Lake, and Wisconsin Community Services.**
- **380 people** gathered to recognize excellence in volunteering during the **25th "Inspire by Example" Volunteer Celebration** held April 18 as part of **National Volunteer Week.** Volunteers were honored in youth, team, corporate and individual categories. Highlighting the event was the announcement of the new **Wile Volunteer Management Award,** given to an outstanding nonprofit manager of volunteers.
- **Over 400 guests** attended the **13th Annual Spirit of the Nonprofit Sector: A Holiday Celebration of Diversity.** Guests enjoyed a marketplace with **27 artists and traders** and performances from over **150 musicians and dancers.** Special thanks to our **six Corporate Sponsors** and **36 Community Co-Sponsors** for their support.
- **The Fourth Annual Leaders Lunch,** hosted by the **Milwaukee Center for Independence** and featuring **County Executive Scott Walker,** was held on **October 12** to explore ways in which nonprofits and county government can work together to build a healthy community for all.
- Through the generosity of local foundations and corporations, the Nonprofit Center was able to successfully complete the **Phase II Capital Campaign** that included a variety of projects in our facility at **2819 W. Highland Blvd.** Over the course of the last three years, we have been able to add a new boiler and air-cooling units as well as a complete roofing upgrade and other improvements to create a safe, comfortable home for the nonprofit sector and our six tenants. **Special thanks to the Greater Milwaukee Foundation, Pettit Foundation, Johnson Controls Foundation, Inbusch Foundation and Robert W. Baird & Co. Foundation** for their generous support.

The Nonprofit Center continues to work strategically to meet the diverse needs of nonprofit organizations while also facilitating collaborations that impact our community positively. "Helping You Help Others" is our tagline, reflecting our mission of support for a vibrant nonprofit sector that works tirelessly to improve the quality of life in our community.

volunteer center events

Volunteer Celebration April 18, 2007



The 25th Annual Celebration of volunteerism during National Volunteer week was attended by nearly 400 people who honored our Inspire by Example Award winners. This year we added the Wile Volunteer Management Award to recognize an outstanding leader of volunteers, in collaboration with IACV. The 2007 Inspire by Example winners are:

WINNERS AND CATEGORY

- Manpower Inc.- TeamWorks – Business Award
- Molly Dubois – Youth Award
- Sally Ladky – Adult Award
- Rod and Sharon DePue – Team Award
- Kay Bloesl – Wile Volunteer Management Award
- Jennifer Bartolotta – CG Schmidt Ovation Award

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- | | |
|--------------------------------|-------------------------------|
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Join Hands Day May 5, 2007



This initiative brings together youth and adults in volunteer work to improve our community. For our Join Hands Day we invited immigrant and refugee families from Africa to Brown Deer Park for a picnic, soccer tournament and family activities. In addition, donated books and hygiene items were put into bags for each family to take home. Nearly 150 people participated. Our partnership with Catholic Knights and Catholic Family Life Insurance is in its sixth year, and other partners include New Berlin High School, Pan African Community Association and Employees' Mutual Benefits Association.

Make a Difference Day November 3, 2007

After a kick-off at Washington Park Senior Center, 855 volunteers raked leaves and cleaned yards at the homes of 323 older adults served by Interfaith Older Adult Programs. The older adults are better able to stay in their homes when they have assistance with these routine tasks. Volunteers are from companies, congregations, youth groups, families and individuals. Bostik, Inc. is our sponsor.

Holiday Giving Tree

This program, in its 23rd year, granted 12,600 holiday wishes for people in need at 101 member agencies by connecting them with generous donors at 152 companies and organizations. Donors purchase and wrap one of the gifts (in the \$20-\$25 range) on the participant's wish list. Often relationships are formed that will benefit the nonprofit organization throughout the year. Northwestern Mutual is our sponsor.

The Spirit of the Nonprofit Sector: A Holiday Celebration of Diversity

December 6, 2007

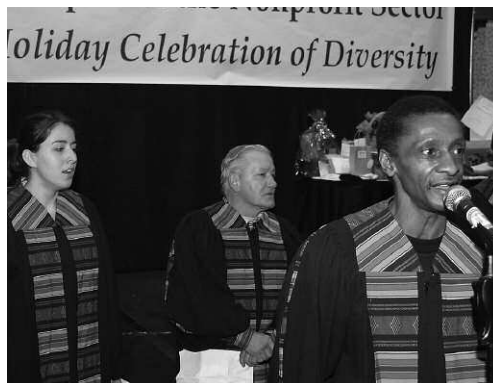
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 Repairers of the Breach
 SAGE/Milwaukee
 Sherman Park Community Association
 Urban Economic Development Association of Wisconsin

United Way of Greater Milwaukee
 Young Professionals of Milwaukee
 YMCA of Metropolitan Milwaukee
 YWCA of Greater Milwaukee



ENTERTAINMENT

Berkeley Fudge Quartet
 Celtic Nations Pipes & Drums
 Music Makers Strolling Strings of Wisconsin
 Repairers of the Breach Homeless Choir
 Ton Ko-Thi Children's Dance Ensemble
 Trinity Academy of Irish Dance

ARTISTS & TRADERS

Bags and Things by Dee
 Brew City Botanicals - Candles by Carolyn
 Business and Economics Academy of Milwaukee
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 Four Corners of the World
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 VJ Bears and Ceramics
 Yesterday, Today, Tomorrow



VOLUNTEERS

Special thanks to donors of sweets, signs, and passport prizes, and to photographers, media and other volunteers.

Art Siemann Signs
 African Hut
 Betty Brinn Children's Museum
 Terry Bolda
 Captain Frederick Pabst Mansion
 Deliciously Different
 East Town Association
 Eat Cake!
 First Stage Children's Theater
 Girl Scouts of Milwaukee Area
 George Watts & Sons
 Hilton Milwaukee City Center
 Kehr's Chocolates
 La Tarte
 Mark Rupnick
 McCoy's Cake & Pie Shop
 Miller Bakery
 Milwaukee Ballet
 Milwaukee Career College
 Milwaukee Public Museum
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 Milwaukee Shakespeare
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 Milwaukee Youth Symphony Orchestra
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Workshop Presenters

Special thanks to the Nonprofit Center training faculty who helped build nonprofit capacity through high quality training and workshops.

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Bonnie Andrews – Volunteer Center Manager
Linda Austin – Finance Center Director
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Kathleen Chisholm – IT Specialist
Todd Clausen – Data Center Coordinator
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Michele Goldstein – Interim Management Services (Consultant)
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Business Volunteer Council

Our growing Business Volunteer council is a coalition of companies dedicated to advancing strategic volunteerism as a tool to address business goals, community needs and employee interests. Quarterly training meetings, resources to promote volunteerism and regular communication from the Volunteer Center all help these business engage in improving our community through volunteerism.

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 Adult Learning Center
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 AIDS Resource Center of Wisconsin
 Alliance for Children & Families
 Alliance Francaise de Milwaukee
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 Arthritis Foundation, Wisconsin Chapter
 Artists Working in Education - AWE
 Asset Builders of America
 Association for Right of Citizens with handicaps
 Atlas Preparatory Academy
 Aurora Adult Day Center
 Autism Society of Southeast Wisconsin
 Avenues West Association
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 Best Buddies Wisconsin
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 Bethesda Church of God
 Bethesda Community Senior Citizens Center
 Betty Brinn Children's Museum

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 Burleigh Street CDC
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 Center for Deaf-Blind Persons
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 Children's Service Society of Wisconsin
 Christ the King Baptist Church
 Citizen Action of Wisconsin-Milwaukee
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 Common Ground
 Community Advocates
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 Friendship Incorporated
 Genesis Club
 Gerald Ignace Indian Health Center
 Gilda's Club of Southeast Wisconsin
 Girl Scouts of Milwaukee Area
 Grand Avenue Club
 Gratitude Club, Inc.
 Gray's Child Development Center
 Great Lakes Hemophilia Foundation
 Greater Milwaukee Literacy Coalition

Greendale Community Church
 Greening Milwaukee
 Growing Power
 Guest House of Milwaukee
 H.O.W. To Club
 Hadley Terrace, Inc.
 Havenwoods State Forest
 Health & Nutrition Services of Racine
 Health Care for the Homeless
 Heartlove Place Ministries
 Hebron House of Hospitality, Inc.
 Hickman Preparatory School
 Highland Community School
 Hispanic Chamber of Commerce of Wisconsin
 Historic Milwaukee, Inc.
 Hmong/American Friendship Association
 Hope House of Milwaukee, Inc.
 Horizon Home Care and Hospice
 Horizons Inc.
 House of Peace
 House of Prayer C.O.G.I.C.
 Housing Authority of the City of Milwaukee
 Housing Resources, Inc.
 Howard L. Fuller Education Foundation
 Hurting Women Trust God
 IBEW Great Lakes Training
 IMPACT-Alcohol & Other Drug Services
 Institute for Wisconsin's Future
 Interfaith Conference of Greater Milwaukee
 Interfaith Older Adult Programs
 Interfaith Senior Programs
 International Institute of Wisconsin
 Jewish Beginnings - Lubavitch Preschool
 Jewish Family Services
 Jewish Home & Care Center
 Junior League of Milwaukee
 Kathy's House
 Keep Greater Milwaukee Beautiful, Inc.
 Kids Matter
 Kornerstone Recovery Club
 Kyle's Korner, Inc.
 La Casa de Esperanza
 Lad Lake, Inc.
 Lake Country Bible Church
 Lake Valley Camp, Inc.
 Layton Boulevard West Neighbors
 Leukemia & Lymphoma Society Wisconsin Chapter
 Lincoln Neighborhood Redevelopment Corporation
 Lincoln Park Community Center
 Lisbon Avenue Neighborhood Development
 Literacy Services of Wisconsin
 Logemann Community Center
 Lupus Foundation of America - Wisconsin Chapter
 Luther Manor
 Lutheran Homes of Oconomowoc
 Lutheran Human Relations Association
 Lutheran Social Services of Wisconsin & Upper Peninsula
 Lutheranliving Services
 M & S Clinical Services Inc.
 Make a Difference-Wisconsin
 Making Connections Milwaukee

Membership

Malaika Early Learning Center
 Marian Center for Nonprofits
 Menomonee Valley Partners
 Mental Health Association in Waukesha County
 Meta House, Inc.
 Metcalfe Park Residents' Association
 Metropolitan Milwaukee Fair Housing Council
 Milestones Programs for Children
 Milwaukee Achiever Literacy Services, Inc.
 Milwaukee Aging Consortium
 Milwaukee Area Health Education Center
 Milwaukee Catholic Home
 Milwaukee Center for Independence
 Milwaukee Children's Choir
 Milwaukee Christian Center
 Milwaukee College Prep School
 Milwaukee County Behavioral Health Division
 Milwaukee County Department on Aging
 Milwaukee County UW Extension
 Milwaukee Environmental Consortium
 Milwaukee Habitat for Humanity Inc.
 Milwaukee Intergenerational - Intercultural Community Connection
 Milwaukee Jewish Federation
 Milwaukee Kickers Soccer Club
 Milwaukee LGBT Community Center
 Milwaukee Public Library
 Milwaukee Public Museum
 Milwaukee Public Theatre
 Milwaukee Rescue Mission
 Milwaukee Turners, Inc.
 Milwaukee Urban League
 Milwaukee Women's Center
 Miss Annette's Tutoring Services
 Modjeska Theatre Company, Inc.
 Money Manager & Personal Service
 Mothers Against Drunk Driving (MADD)
 MPTV Friends
 Museum of Wisconsin Art/West Bend Memorial Foundation
 My Good Mourning Place
 My Home Your Home
 NAMI of Greater Milwaukee
 National Association of Catholic Chaplains
 National Kidney Foundation of Wisconsin
 National Multiple Sclerosis Society
 Neighborhood House of Milwaukee, Inc
 New Beginnings are Possible
 New Concept Self Development Center
 New Horizon Center Inc.
 Next Door Foundation
 North Point Lighthouse Friends, Inc.
 Northcott Neighborhood House
 Northwest Side CDC
 Oakton Manor
 Omega School Inc.
 Our Next Generation Inc.
 Our Space, Inc.
 Pan-African Community Association
 Parklawn Assembly of God
 PEARLS for Teen Girls
 Penfield Children's Center
 Pettit National Ice Center
 Planned Parenthood of Wisconsin, Inc.
 Polish Heritage Alliance
 Portal Industries, Inc.
 Prescription Advocacy & Referral Service
 Prevent Blindness Wisconsin
 Project Ujima
 Radio for Milwaukee
 RAINN
 Rebuilding Together Greater Milwaukee
 Repairers of the Breach
 Residential Living Services, Inc.
 Right Step, Inc.
 Riveredge Nature Center
 Riverworks Development Corporation
 Rosalie Manor Community & Family Services
 Running Rebels Community Organization
 Ruth Hospice - Beloit Rd.
 Ruth Hospice - Mill Rd.
 Safe & Sound Inc.
 SAGE/Milwaukee, Inc.
 Schlitz Audubon Nature Center
 Select Milwaukee, Inc.
 Servant Manor
 Sexual Assault Treatment Center
 SHARE of Southeastern Wisconsin
 Siggenauk Center
 Silver Spring Neighborhood Center
 Sisters of the Divine Savior
 Sojourner Truth House, Inc.
 Southeastern Youth & Family Services, Inc.
 Southside Organizing Committee
 Special Olympics Wisconsin - Greater Milwaukee Area
 Springfield College School of Human Services
 St. Ann Center for Intergenerational Care
 St. Ben's Community Meal Program
 St. Catherine Residence, Inc.
 St. Charles Youth & Family Services
 St. Clare Management Inc.
 St. Coletta Day School of Milwaukee
 St. Francis Children's Center
 St. Joan Antida High School
 St. Rose Youth & Family Center
 St. Vincent de Paul Society of Milwaukee
 Stackner Family Foundation
 Still Point Zen Center
 Submission to Change
 Summit Educational Association, Inc.
 Sunrise Care Center
 Sunset Playhouse
 Supportive Community Services, Inc.
 Susan G. Komen for the Cure
 Task Force on Family Violence
 Teen Approach
 The Becky Werner Foundation
 The Cathedral Center, Inc.
 The Counseling Center of Milwaukee
 The Dwelling Place
 The Gathering of Southeast Wisconsin, Inc.
 The Lemonade Stand
 The Milwaukee Outreach Center
 The Parenting Network
 The Province of St. Joseph of the Capuchin Order
 The Salvation Army
 The TMJ Association
 The Village at Manor Park
 The Washington County Humane Society
 Tikkun Ha-Ir of Milwaukee
 Town and Country RC&D
 Transitional Living Services, Inc.
 Tri-Corp Housing - New Samaria
 Tri-Corp Housing - West Samaria
 Trinity Village
 UMOS, Inc.
 United Cerebral Palsy of Southeastern Wisconsin
 United Community Center/Centro de la Comunidad Unida
 United Methodist Children's Services of Wisconsin
 United Performing Arts Fund - UPAF
 United Way of Greater Milwaukee
 Urban Day School
 Urban Ecology Center
 Urban Economic Development Association
 Urban Strategies
 Urban Underground
 UWM Osher Lifelong Learning Institute
 V.E. Carter Child Development
 Vida Familiar, Inc.
 Vital Voices for Mental Health
 Volunteer Center of Waukesha County
 Volunteer Missionary Movement
 Volunteer Services Visually Handicapped
 Volunteers of America of Wisconsin
 Walker's Point Center for the Arts
 Walker's Point Youth & Family Center
 Washington DuBois Christian Leadership Academy
 WasteCap Wisconsin
 WAVE Educational Fund
 Wellspring
 West Allis Community Media Center
 Wheaton Franciscan Healthcare - Circle of Life Foundation
 Wings Academy
 Wisconsin Abstinence Coalition
 Wisconsin Adopt A Golden Retriever
 Wisconsin Breast Cancer Coalition
 Wisconsin Conservatory of Music
 Wisconsin FACETS
 Wisconsin Forward Award, Inc.
 Wisconsin Green Building Alliance
 Wisconsin Nazarene Compassionate Center, Inc.
 Wisconsin Polka Boosters
 Wisconsin Regional Training Partnership
 Wisconsin Women's Business Initiative Corp.
 Word of Hope Ministries, Inc.
 YMCA Northside
 YMCA of Metropolitan Milwaukee
 Youth Technology Corps
 YWCA of Greater Milwaukee
 Zoological Society of Milwaukee County

Nonprofit Center Services & Resources

The Nonprofit Center was founded in 1967 as an association of nonprofit organizations, and is the largest association of nonprofit agencies in the Greater Milwaukee area. The Center provides technical assistance, consultation, workshops, volunteer connections and management support, mapping for neighborhoods, financial services, research support, conference planning, and information and referral through the following programs:

Consulting & Training

Through the Nonprofit Center of Milwaukee, nonprofit agencies receive training and consultation designed to meet their unique needs. We offer year-round trainings that cover a variety of areas including board development, strategic planning, fund raising, human resources, public relations, marketing and financial management. A quarterly newsletter, telephone information and referral, publications and video tapes are also offered.

Neighborhood Data Center

The Neighborhood Data Center is a technical resource that collects and distributes maps and graphs of Milwaukee neighborhoods. The Data Center produces data, maps, reports and analyses to allow organizations to better plan and develop programs that address neighborhood problems. The program offers micro analyses of neighborhoods and assists neighborhood-based staff with assessing information, interpreting its importance to the neighborhood, and developing the local capacity to use such information.

Management Assistance Program (MAP)

MAP consists of a pool of consultants who provide services and consultation to Milwaukee area nonprofit organizations through the Nonprofit Center. These consultants come from a variety of professional backgrounds. They share their expertise in many areas including organizational management, strategic planning, program review and evaluation, fundraising/resource development, conflict resolution and a host of other areas pertaining to strengthening agency capacity.

Volunteer Center Program

The Volunteer Center Program connects nonprofits with interested volunteers – whether individual, groups, families, or corporate employee volunteer teams. Potential volunteers have 24-hour a day access to volunteer opportunities through our online database. We also provide seasonal volunteer recruitment assistance and a Community Board Connection program. Members also have access to the Library.

Jobs That Serve - Nonprofit Careers in Wisconsin

Jobs That Serve helps organizations find the right people to meet their missions through an easy to use, affordable job listing website created and administered by the Nonprofit Center. Designed exclusively for the nonprofit sector, Jobs That Serve is being developed as a “full service” human resources tool featur-

ing job listings, organizational profiles, links to training and learning events and other resources of value to employers and job seekers alike.

Finance Center Program

The Finance Center Program is dedicated to promoting and providing excellence in nonprofit financial management. Our research surveys revealed a demand for more resources to support the financial responsibilities required of nonprofit organizations. In addition, we understand the value of funders and individual donors having confidence in the fiscal management of the organizations they are entrusting their gifts and contributions. Funders and donors know that the accountability and sustainability they demand from nonprofit organizations require on-going training and fiscal management development for the staff and board of these agencies.

The program provides a variety of services including specialized trainings and roundtables, fiscal sponsorship, bookkeeping and accounting service, consultations, and financial technical assistance.

Unique Nonprofit Training Programs

We offer Leaders Circles and detailed workshop series such as Human Resources and Financial Management, and will come on site to design specialized programs to meet your specific needs.

Networking Opportunities

Keep in touch with colleagues through our regularly scheduled Roundtable Gatherings and Volunteer Management Sessions.

Quality Newsletters and Publications

We publish a variety of informative newsletters to keep members up-to-date on activities and the latest developments in the nonprofit sector. We offer member rates for the Nonprofit Salary & Benefits Survey, No Nonsense Volunteer Management, Youth Volunteer Action guide and Volunteer Project Book.

Membership Benefits

- Discounts on consulting, training and resources
- Free postings of volunteer opportunities at volunteermilwaukee.org
- Member rates for online job announcements at jobsthatserve.com
- Networking with organizations of varied experiences and missions
- Access to the Holiday Giving Tree program
- Free access to meeting facilities when available
- And more...

Financial Statements

**Nonprofit Center of Milwaukee Inc.
Balance Sheet
December 31, 2006 & 2007**

	2006	2007
Current Assets		
Cash	129,563	144,141
Receivables	194,175	143,221
Other Assets	5,402	6,565
Total Current Assets	329,140	293,927
Fixed Assets		
Equipment & Furnishings	163,309	101,930
Building & Building Improvements	359,570	359,570
Land	51,567	51,567
Less: Accumulated Depreciation	-138,655	-100,800
Total Fixed Assets	435,791	412,267
Total Assets	764,931	706,194

Liabilities & Fund Balance		
Liabilities	87,873	407,506
Long term Liabilities	183,180	19,237
Fund Balance	493,878	279,451
Total Liabilities & Fund Balance	764,931	706,194

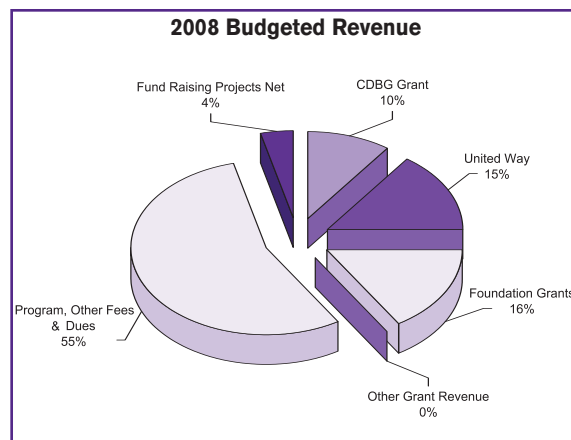
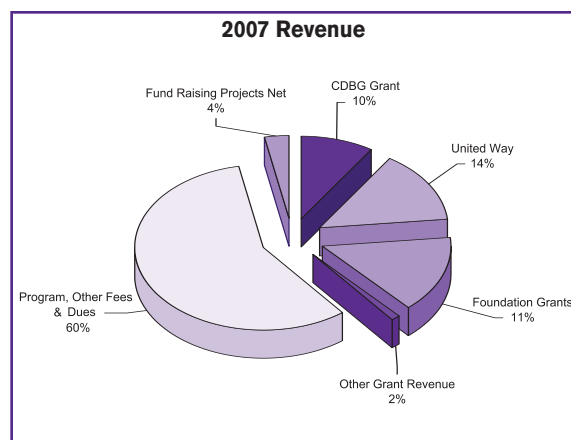
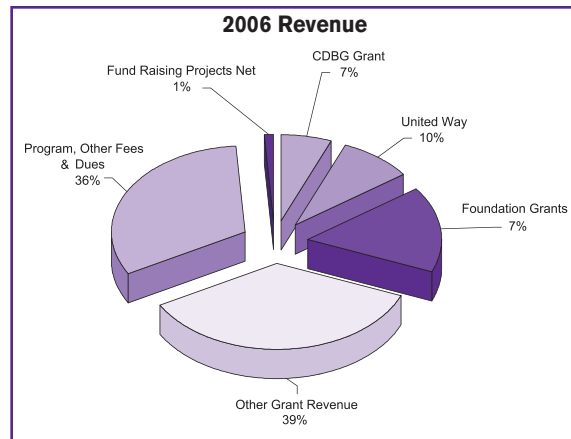
**Statement of Public Support, Revenue & Expenses & Change in Fund Balance
For Years Ended December 31, 2006 & 2007 & Budget 2008**

Revenue	2006	2007	2008
CDBG Grant	100,000	100,000	100,000
United Way	149,868	150,496	150,179
Foundation Grants	107,834	115,875	162,013
Other Grant Revenue	594,624	15,743	0
Program, Other Fees & Dues	537,408	623,605	564,684
Fund Raising Projects Net	17,687	38,210	42,500
Released from Restriction	93,692	225,352	93,572
Total Revenue	1,601,113	1,269,281	1,112,948

Expenses	2006	2007	2008
Administration/Support Services	210,592	245,181	128,440
CDBG Training & Technical Assistance	100,000	100,000	100,000
Training & Technical Assistance	139,085	111,740	154,890
Volunteer Center	194,463	223,058	257,019
Data Center	100,978	115,682	141,694
Management Consultant Program	57,249	63,675	80,306
Other Programs	132,159	242,485	157,027
Casey Foundation-Making Connections Milw.	679,005	209,793	0
Total Expenses	1,613,531	1,311,614	1,019,376

Change in Net Assets Unrestricted	-12,418	-42,333	93,572
Change in Net Assets Temporarily Restricted	62,841	-172,094	-93,572
Fund Balance Beginning of Year	443,455	493,878	279,451
Fund Balance End of Year	493,878	279,451	279,451

(1) Audited (2) Unaudited (3) Approved Budget



in memoriam

**Linda Austin
1959-2008**

Linda Austin, Finance Center Director, died on April 22 surrounded by her family and friends after waging a battle with cancer. Linda was 48 years old.

Linda joined the NPC staff in April 2007, in what she referred to as her dream job, and worked passionately to launch our Finance Center. In October she became ill and discovered her cancer had returned and quickly began to undergo chemotherapy. She fought the battle bravely, with fierce determination. Always positive and clear thinking, her advice and counsel was sought by clients and co-workers even during her personal crisis.

Linda had been a friend and advocate of the Nonprofit Center for the past 15 years. She served on the Board of Directors from 1996-2000. At her very first meeting, she was elected as Treasurer, and later went on to serve as President of the Board from 2000-2002. While on the Board, Linda was a regular presenter who offered workshops on relevant topics in order to bring integrity and excellent to the practice of accounting.

Linda loved the nonprofit sector as evidenced from the jobs she sought. After she arrived in Milwaukee from Michigan she served as comptroller for various nonprofit organizations including the Counseling Center, Neighborhood House of Milwaukee, Esperanza Unida, and the American Cancer Society. She also launched her own consulting business with a concentration on faith-based organizations. In 2000, she founded a prayer and spiritual support ministry for cancer victors as well as a cancer-free zone education program.

We mourn the loss of this extraordinary woman who lived such a spirit-filled life, and thank her for teaching us how to live, work and love on this earth.

**Rich Oulahan
1948-2008**

Richard Oulahan, former executive director of Esperanza Unida, died on Friday, May 9 surrounded by the community of people who loved him. For many of us it seemed like only yesterday, not four years ago, when Rich suffered a brain aneurysm.

Rich will always be remembered for his commitment to social justice and equality. For three decades he worked on the south side and on behalf of the Hispanic community, where his vision led to the creation of innovative economic and entrepreneurial businesses that produced livable wage jobs for the community he served. A brilliant thinker, eloquent communicator, social activist and person of great humanity and wit, Richard believed social change was possible and worked tirelessly to make it happen in his lifetime and in our community. In fact, just before the aneurysm, he was getting ready to replicate the successful workforce model he had spearheaded at Esperanza Unida on a city-wide basis. A quote from Rich exemplifies how he lived and worked, "I always believed that power came from people...not just power but consciousness comes from people."

Muchas Gracias Ricardo por tu ejemplo y espíritu. You will not be forgotten by your nonprofit colleagues and fellow community organizers as you continue to inspire by your example.

www.nonprofitcentermilwaukee.org

www.volunteermilwaukee.org

www.jobsthatserve.com

phone: 414-344-3933

fax: 414-344-7071

MISSION OF THE NONPROFIT CENTER

The Nonprofit Center of Milwaukee promotes the interests and effectiveness of the nonprofit sector through strengthening organizational capacity, expanding volunteerism and encouraging collaboration.

VISION

The Nonprofit Center will be the hub for the nonprofit sector, providing services and expertise that promote organizational strength and improve the level of excellence in the nonprofit sector.

PHOTOS BY NICK PATRINOS • URBAN CONNECTION LAYOUT BY DESIGN PLUS GRAPHICS

Nonprofit Center

OF MILWAUKEE, INC.
2819 W. Highland Blvd.
Milwaukee, WI 53208



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Organization U.S.
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